

SPREKER	TEKST
LARS	Intro great news to start the year, but first of all best wishes Yes everyone, a video. And that's not for nothing. We have great news. But first of all, we wish everyone a healthy and beautiful new year.
	In recent years, our pride In recent years we have made great strides in the development and professionalization of our company. Nice steps we are all very proud of. Look where we are now, a WE that is blooming, healthy and #SamenSterk
	Our question/concern? How can we keep this? That is precisely why we have been looking in recent years for a way with which we can keep what we have built up in recent years for all time.  Because... what we want is that everyone who works at Weijerseikhout will still be able and allowed to work for the most beautiful and best employer of the sloping roof in 20 years' time!
	Long-term focus And that means a long-term focus, with the importance and survival of Weijerseikhout at the top.
	What happens then? But what happens then? .....If we look further into the future, we see that enormous steps will be taken in the field of sustainability and industrialization (prefab). And that demands a lot from us. <ul style="list-style-type: none"> <li>• The way of working is changing and</li> <li>• significant investments are in store for us.</li> </ul>
	The solution In order to be able to take these steps into the future, without affecting our current club, we have chosen to join Carefos with WE.
	Who is Carefos Carefos is a group of companies that are all involved in the specialisms related to the outer shell of buildings. <ul style="list-style-type: none"> <li>• With Elro Duurzame Daken, Carefos already had a specialist in flat roofs,</li> <li>• with ZCure a specialist in fall protection and recently</li> <li>• Duits Isolatie and Duits Solar also became part of Carefos.</li> </ul>
	And why do we choose Carefos There are a number of reasons for this. Carefos is a group of companies from our region, with equal and like-minded companies. The vision of Carefos is that all companies remain independent and retain their own identity and culture.
	Together even stronger in the future. With us, the Carefos range of services has become even broader. With this step we will become even stronger together, we can join forces and we can serve our current clients even better.

	<p>Koen, Mark and Bas will tell you more about the meaning of this step</p> <p>Koen, Mark and Bas will also tell you something about the significance of this step, for the organization and for our clients. Koen I give the floor to you.</p>
KOEN	<p>With this step even stronger</p> <p>I can totally agree with what you just said. This step makes us even stronger.</p>
	<p>Little change, we continue to build our business</p> <p>But besides this, little will change for the organization. We will just remain Weijerseikhout, we will just continue with what we are doing and we will continue to build on our organisation.</p> <p>And for this we really need everyone in our organization.</p>
	<p>And why exactly this step? There are a number of reasons for this.</p>
	<p>The demand for collective specialists to make the skin more sustainable is growing</p> <p>The demand for collective specialized sustainability parties is growing enormously. And with this step we will strengthen our position, from subcontractor to specialized contractor.</p>
	<p>And perhaps most importantly, we keep our own identity and culture</p> <p>And perhaps most importantly, with this step we retain the identity and culture of our company, but with the strength of a group of companies (strong position).</p>
	<p>And the current management just stays on, you are not rid of us yet...</p> <p>Oh yes, and perhaps one more important thing, the current management will stay on and continue to build. We are proud of our company and we are far from finished building. So you are far from rid of us.</p>
	<p>With this step we opt for stability and employment</p> <p>So with the move towards Carefos, we are opting for stability and employment in the future. And we focus on the long term, in which the interests of Weijerseikhout are paramount.</p>
MARK	<p>Joining forces, both towards clients and in the field of recruitment, purchasing and solar</p> <p>Also from our Samensterk ideology, with this step, we are building a strong group of companies in which we can join forces. Both towards our clients, but also organizations. We can join forces in the field of recruitment, purchasing, etc., but also in the field of our solar activities.</p>
	<p>Financially healthy, but investments such as prefab and cranes also require capital...</p> <p>Also an important aspect. Despite the fact that we are financially healthy, our investments in prefab and cranes require extra financial capacity in our organization. With the move to Carefos, we have a solid partner for these investments.</p>

	<p>But why does Carefos choose us?</p> <p>One of the most important reasons is our strong position on the pitched roof and the vision of our own skilled workers. After all, we are the champions league from the rooftops...</p> <p>Our organizational strength, innovative view on the use of pitched roofs and our ambitions in the field of prefab, solar and shell renovation are also important reasons that Carefos approached us...</p>
	<p>More than a year ago that Carefos approached us</p> <p>So it's not a choice we made in 2 weeks. In this year we have had many discussions with each other about the collaboration, how do we see this, and why are we doing this.</p> <p>During the various conversations we found out that the companies are very similar and that the vision is the same.</p>
	<p>Important step, during the development days we will update everyone further</p> <p>That does not alter the fact that it is a large and important step that we are now taking.</p> <p>We will update everyone on this big step during the development days. And if you have any questions afterwards, you can always contact one of us.</p> <p>Bas will tell you a little more about the choice we made from the customer side</p>
BAS	<p>It's a nice step we're taking and we'll just stay Weijerseikhout</p> <p>It is important for us and especially for our relations to know that we will join Carefos, but that we will continue to operate under the name Weijerseikhout. So in that sense nothing changes.</p>
	<p>Same services and same conditions</p> <p>We will continue to offer our trusted services and will be under the same conditions as people are used to from us.</p>
	<p>The step is aimed at the future</p> <p>Despite the fact that our order book is well filled, we are making this step with a focus on the future, so that we have sufficient work not only in the coming years, but also for the period afterwards.</p>
	<p>Demands from the market are becoming increasingly complex</p> <p>In recent years, we have noticed that the demand from the market has become more complex and that this will only increase with a view to 2050.</p>
	<p>Even better fulfilling an innovative role as a leading roof specialist</p> <p>With this step we can fulfill our innovative role as a leading roof specialist even better and as a result we can serve our current customers as a chain partner even better.</p>

	<p>So it's not like our world will look different tomorrow</p> <p>It is therefore not the case that our world will look different tomorrow and that you, our relations and our clients will have lost their trusted partner.</p>
LARS	<p>Finally, we hope that you already have a clear picture and that we are building a future-proof company</p> <p>With this we hope - in short - we have given you a complete picture of our next step towards building a stable and future-proof company.</p>
	<p>In the coming days we will update you during the development days</p>